

Sheet1

TYICODE,C,40	FIELD,C,12
C LETTER	ACTION
C MEETING	ACTION
C PHONE	ACTION
C AB - 403 - Alberta	AREA_CODE
C AK - 907 - Alaska	AREA_CODE
C AL - 205 - Alabama	AREA_CODE
C AR - 501 - Arkansas	AREA_CODE
C AZ - 602 - Arizona	AREA_CODE
C BC - 604 - British Columbia	AREA_CODE
C CA - 209 - Fresno, California	AREA_CODE
C CA - 213 - East Los Angeles	AREA_CODE
C CA - 408 - San Jose	AREA_CODE
C CA - 415 - San Francisco	AREA_CODE
C CA - 619 - San Diego	AREA_CODE
C CA - 707 - Northern	AREA_CODE
C CA - 714 - Orange	AREA_CODE
C CA - 805 - Santa Barbara/Bakersfiel	AREA_CODE
C CA - 818 - West LA	AREA_CODE
C CA - 916 - Sacramento	AREA_CODE
C CO - 303 - Denver, Colorado	AREA_CODE
C CO - 719 - Colorado Springs	AREA_CODE
C CT - 203 - Conecticut	AREA_CODE
C DC - 202 - Washington, DC	AREA_CODE
C DE - 302 - Delaware	AREA_CODE
C FL - 305 - Miami, Florida	AREA_CODE
C FL - 407 - Orlando	AREA_CODE
C FL - 813 - Ft. Meyers	AREA_CODE
C FL - 904 - Jacksonville	AREA_CODE
C GA - 404 - Atlanta, Georgia	AREA_CODE
C GA - 912 - Savannah	AREA_CODE
C HA - 808 - Hawaii	AREA_CODE
C ID - 208 - Idaho	AREA_CODE
C IL - 217 - Springfield, Illinois	AREA_CODE
C IL - 309 - Peoria	AREA_CODE
C IL - 312 - Chicago	AREA_CODE
C IL - 618 - Centralia	AREA_CODE
C IL - 708 - Chicago	AREA_CODE
C IL - 815 - Northern	AREA_CODE
C IN - 219 - South Bend, Indiana	AREA_CODE
C IN - 317 - Indianapolis	AREA_CODE
C IN - 812 - Evansville	AREA_CODE
C IO - 319 - Eastern, Iowa	AREA_CODE
C IO - 515 - Central	AREA_CODE
C IO - 712 - Western	AREA_CODE
C IS - 809 - Islands	AREA_CODE
C KS - 316 - Southern Kansas	AREA_CODE
C KS - 913 - Northern Kansas	AREA_CODE
C LA - 318 - Louisiana, excl. New Orleans	AREA_CODE
C LA - 504 - New Orleans	AREA_CODE
C MA - 413 - Springfield, Western Mass.	AREA_CODE
C MA - 508 - Central Massachusettes	AREA_CODE
C MA - 617 - Boston	AREA_CODE

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C MB - 204 - Manitoba	AREA_CODE
C MD - 301 - Maryland	AREA_CODE
C ME - 207 - Maine	AREA_CODE
C MI - 313 - Detroit, MI	AREA_CODE
C MI - 517 - Central	AREA_CODE
C MI - 616 - Grand Rapids, Western	AREA_CODE
C MN - 218 - N. Minnesota	AREA_CODE
C MN - 507 - Southern	AREA_CODE
C MN - 612 - Central	AREA_CODE
C MO - 314 - Eastern, Missouri	AREA_CODE
C MO - 417 - South Western	AREA_CODE
C MO - 816 - Kansas City	AREA_CODE
C MS - 601 - Mississippi	AREA_CODE
C MT - 406 - Montana	AREA_CODE
C NB - 308 - Western Nebraska	AREA_CODE
C NB - 402 - Eastern Nebraska	AREA_CODE
C NC - 704 - Charlotte, N. Carolina	AREA_CODE
C NC - 919 - Raleigh	AREA_CODE
C ND - 701 - North Dakota	AREA_CODE
C NF - 709 - New Foundland	AREA_CODE
C NH - 603 - New Hampshire	AREA_CODE
C NJ - 201 - Newark	AREA_CODE
C NJ - 609 - Trenton	AREA_CODE
C NM - 505 - New Mexico	AREA_CODE
C NS - 902 - Nova Scotia	AREA_CODE
C NY - 212 - New York City	AREA_CODE
C NY - 315 - Syracuse	AREA_CODE
C NY - 516 - Long Island	AREA_CODE
C NY - 518 - Albany	AREA_CODE
C NY - 607 - Binghamton	AREA_CODE
C NY - 716 - Rochester, Buffalo	AREA_CODE
C NY - 718 - New York City	AREA_CODE
C NY - 914 - White Plains	AREA_CODE
C OH - 216 - Cleveland, Ohio	AREA_CODE
C OH - 419 - Toledo	AREA_CODE
C OH - 513 - Cincinnati	AREA_CODE
C OH - 614 - Columbus	AREA_CODE
C OK - 405 - South/West, Oklahoma	AREA_CODE
C OK - 918 - Tulsa	AREA_CODE
C ON - 416 - Toronto, South Eastern	AREA_CODE
C ON - 519 - London, South Western	AREA_CODE
C ON - 705 - North Eastern Ontario	AREA_CODE
C ON - 807 - North Western Ontario	AREA_CODE
C OR - 503 - Oregon	AREA_CODE
C OT - 613 - Ottawa	AREA_CODE
C PA - 215 - Philadelphia	AREA_CODE
C PA - 412 - Pittsburg	AREA_CODE
C PA - 717 - Harrisburg	AREA_CODE
C PA - 814 - Altoona	AREA_CODE
C PE - 902 - Prince Edward Island	AREA_CODE
C QB - 418 - North East, Quebec	AREA_CODE
C QB - 514 - Montreal	AREA_CODE
C QB - 819 - North West	AREA_CODE

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C RI - 401 - Rhode Island	AREA_CODE
C SA - 306 - Saskatchewan	AREA_CODE
C SC - 803 - South Carolina	AREA_CODE
C SD - 605 - South Dakota	AREA_CODE
C TN - 615 - Nashville, Eastern, Tenn.	AREA_CODE
C TN - 901 - Memphis, Western	AREA_CODE
C TX - 214 - Dallas, Texas	AREA_CODE
C TX - 409 - South Eastern TX	AREA_CODE
C TX - 512 - San Antonio, South	AREA_CODE
C TX - 713 - Houston	AREA_CODE
C TX - 806 - Amarillo	AREA_CODE
C TX - 817 - Fort Worth	AREA_CODE
C TX - 915 - South Western TX	AREA_CODE
C UT - 801 - Utah	AREA_CODE
C VA - 703 - Arlington, Virginia	AREA_CODE
C VA - 804 - Richmond	AREA_CODE
C VT - 802 - Vermont	AREA_CODE
C WA - 206 - Seattle	AREA_CODE
C WA - 509 - Spokane	AREA_CODE
C WI - 414 - Milwaukee, Wisconsin	AREA_CODE
C WI - 608 - Madison	AREA_CODE
C WI - 715 - Eau Claire	AREA_CODE
C WV - 304 - West Virginia	AREA_CODE
C WY - 307 - Wyoming	AREA_CODE
C afternoons	BEST_TIME
C beginning of month	BEST_TIME
C beginning of week	BEST_TIME
C end of month	BEST_TIME
C end of week	BEST_TIME
C evenings	BEST_TIME
C middle of month	BEST_TIME
C mornings	BEST_TIME
C Adelaide	CITY
C Albany	CITY
C Amsterdam	CITY
C Athens	CITY
C Atlanta	CITY
C Augusta	CITY
C Bangkok	CITY
C Barcelona	CITY
C Bombay	CITY
C Boston	CITY
C Brisbane	CITY
C Buffalo	CITY
C Cairns	CITY
C Canberra	CITY
C Chicago	CITY
C Cleveland	CITY
C Dallas	CITY
C Denver	CITY
C Detroit	CITY
C Dublin	CITY
C Ft. Lauderdale	CITY

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C Geneva	CITY
C Houston	CITY
C Indianapolis	CITY
C Little Rock	CITY
C London	CITY
C Los Angeles	CITY
C Los Vegas	CITY
C Madrid	CITY
C Melbourne	CITY
C Memphis	CITY
C Miami	CITY
C Montreal	CITY
C Nashville	CITY
C New Haven	CITY
C New York	CITY
C Newport	CITY
C Oakland	CITY
C Orlando	CITY
C Paris	CITY
C Perth	CITY
C Pittsburgh	CITY
C Providence	CITY
C Quebec	CITY
C Richmond	CITY
C Rochester	CITY
C Rome	CITY
C San Francisco	CITY
C Schenectady	CITY
C Seattle	CITY
C Singapore	CITY
C Springfield	CITY
C St. Tropez	CITY
C Sydney	CITY
C Syracuse	CITY
C Tokyo	CITY
C Toronto	CITY
C Vancouver	CITY
C Washington	CITY
C AIRLINE	CODE
C BUSINESS	CODE
C C - CUSTOMER	CODE
C COMPETITOR	CODE
C CONSULTANT	CODE
C CREDIT	CODE
C CUSTOMER	CODE
C DISTR - DISTRIBUTOR	CODE
C END USER	CODE
C GOVERNMENT	CODE
C MANUFACT - MANUFACTURER	CODE
C MISC - MISCELLANEOUS	CODE
C PERSONAL	CODE
C PREF. CUST - PREFERRED CUSTOMER	CODE
C SERVICE	CODE

Sheet1

C	TRANSPORTATION	CODE
C	CUSTOMER	CODE
C	AFGANISTAN	COUNTRY
C	ANGOLA	COUNTRY
C	ARGENTINA	COUNTRY
C	AUSTRALIA	COUNTRY
C	AUSTRIA	COUNTRY
C	BANGLADESH	COUNTRY
C	BELGIUM	COUNTRY
C	BOLIVIA	COUNTRY
C	BOTSWANA	COUNTRY
C	BRAZIL	COUNTRY
C	BURMA	COUNTRY
C	CAMBODIA	COUNTRY
C	CANADA	COUNTRY
C	CHILE	COUNTRY
C	CHINA	COUNTRY
C	COSTA RICA	COUNTRY
C	DENMARK	COUNTRY
C	DOMINICAN REPUBLIC	COUNTRY
C	EGYPT	COUNTRY
C	EL SALVADOR	COUNTRY
C	ETHIOPIA	COUNTRY
C	FIJI	COUNTRY
C	FINLAND	COUNTRY
C	FRANCE	COUNTRY
C	GERMANY	COUNTRY
C	GREECE	COUNTRY
C	GREENLAND	COUNTRY
C	HOLLAND	COUNTRY
C	HONG KONG	COUNTRY
C	HUNGARY	COUNTRY
C	ICELAND	COUNTRY
C	INDIA	COUNTRY
C	INDONESIA	COUNTRY
C	IRAN	COUNTRY
C	IRAQ	COUNTRY
C	IRELAND	COUNTRY
C	ISRAEL	COUNTRY
C	ITALY	COUNTRY
C	IVORY COAST	COUNTRY
C	JAPAN	COUNTRY
C	KAMPUCHEA	COUNTRY
C	KENYA	COUNTRY
C	KOREA	COUNTRY
C	KUWAIT	COUNTRY
C	LEBANON	COUNTRY
C	LIBYA	COUNTRY
C	MALI	COUNTRY
C	MAURITANIA	COUNTRY
C	MEXICO	COUNTRY
C	MONACO	COUNTRY
C	MONGOLIA	COUNTRY

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C MOROCCO	COUNTRY
C MOZAMBIQUE	COUNTRY
C NAMIBIA	COUNTRY
C NEPAL	COUNTRY
C NEW ZEALAND	COUNTRY
C NORWAY	COUNTRY
C PAKISTAN	COUNTRY
C PARAGUAY	COUNTRY
C POLAND	COUNTRY
C PORTUGAL	COUNTRY
C PUERTO RICO	COUNTRY
C ROMANIA	COUNTRY
C SAUDIA ARABIA	COUNTRY
C SINGAPORE	COUNTRY
C SOMALIA	COUNTRY
C SOUTH AFRICA	COUNTRY
C SOVIET UNION	COUNTRY
C SPAIN	COUNTRY
C SRI LANKA	COUNTRY
C SWEDEN	COUNTRY
C SWITZERLAND	COUNTRY
C SYRIA	COUNTRY
C TAHITI	COUNTRY
C TAIWAN	COUNTRY
C TANZANIA	COUNTRY
C THAILAND	COUNTRY
C THE NETHERLANDS	COUNTRY
C THE VATICAN	COUNTRY
C TIBET	COUNTRY
C TURKEY	COUNTRY
C UAE	COUNTRY
C UNITED KINGDOM	COUNTRY
C USA	COUNTRY
C YEMEN	COUNTRY
C YUGOSLAVIA	COUNTRY
C ZAIRE	COUNTRY
C = 10 min	DURATION
C = 15 min	DURATION
C = 30 min	DURATION
C = 45 min	DURATION
C 1 hr = 60 min	DURATION
C 1.5 hrs = 90 min	DURATION
C 2 hrs = 120 min	DURATION
C 3 hrs = 180 min	DURATION
C 3.5 hrs = 210 min	DURATION
C 4 hrs = 240 min	DURATION
C 4.5 hrs = 270 min	DURATION
C 5 hrs = 300 min	DURATION
C answering machine	NOTE
C call back in two weeks	NOTE
C no answer	NOTE
C not interested	NOTE
C on vacation	NOTE

Sheet1

C out of the office	NOTE
C out to lunch	NOTE
C Dr.	PERS_TITLE
C Miss	PERS_TITLE
C Mr.	PERS_TITLE
C Mrs.	PERS_TITLE
C Ms.	PERS_TITLE
C Accountant	PROF_TITLE
C Actor	PROF_TITLE
C Actress	PROF_TITLE
C Administrative Asst.	PROF_TITLE
C Advocate	PROF_TITLE
C Artist	PROF_TITLE
C Associate	PROF_TITLE
C Barrister	PROF_TITLE
C CEO	PROF_TITLE
C CFO	PROF_TITLE
C COO	PROF_TITLE
C Carpenter	PROF_TITLE
C Clerk	PROF_TITLE
C Colonel	PROF_TITLE
C Columnist	PROF_TITLE
C D.D.S.	PROF_TITLE
C Democrat	PROF_TITLE
C Director	PROF_TITLE
C E.E.	PROF_TITLE
C Electrician	PROF_TITLE
C Engineer	PROF_TITLE
C Esquire	PROF_TITLE
C Executive Officer	PROF_TITLE
C Field Engineer	PROF_TITLE
C Flight Attendant	PROF_TITLE
C Graphic Artist	PROF_TITLE
C Independant	PROF_TITLE
C Interior Decorator	PROF_TITLE
C L.N.	PROF_TITLE
C Laborer	PROF_TITLE
C M.D.	PROF_TITLE
C M.D., P.C.	PROF_TITLE
C M.E.	PROF_TITLE
C Major	PROF_TITLE
C Manager	PROF_TITLE
C Managing Editor	PROF_TITLE
C Marshall	PROF_TITLE
C Mechanic	PROF_TITLE
C Model	PROF_TITLE
C Partner	PROF_TITLE
C Photographer	PROF_TITLE
C Pilot	PROF_TITLE
C Plumber	PROF_TITLE
C President	PROF_TITLE
C Producer	PROF_TITLE
C Professor	PROF_TITLE

Sheet1

C Programmer	PROF_TITLE
C Publisher	PROF_TITLE
C R.N.	PROF_TITLE
C Receptionist	PROF_TITLE
C Representative	PROF_TITLE
C Republican	PROF_TITLE
C Sales Engineer	PROF_TITLE
C Sales Manager	PROF_TITLE
C Salesman	PROF_TITLE
C Saleswoman	PROF_TITLE
C Secretary	PROF_TITLE
C Senator	PROF_TITLE
C Senior Editor	PROF_TITLE
C Senior Engineer	PROF_TITLE
C Systems Analyst	PROF_TITLE
C Teacher	PROF_TITLE
C Therapist	PROF_TITLE
C Vice President	PROF_TITLE
C Writer	PROF_TITLE
C ABA Journal	SOURCE
C Byte Jan 1991	SOURCE
C Computer Shopper	SOURCE
C Dealer Mailing	SOURCE
C Edge Computer Sept/Oct '90	SOURCE
C Harris Card Deck	SOURCE
C MBM Jan Card Deck	SOURCE
C PC Magazine Jan	SOURCE
C PC World Jan	SOURCE
C Telemarketing	SOURCE
C AB - Alberta	STATE
C AK - Alaska	STATE
C AL - Alabama	STATE
C AR - Arkansas	STATE
C AZ - Arizona	STATE
C BC - British Columbia	STATE
C CA - California	STATE
C CO - Colorado	STATE
C CT - Connecticut	STATE
C DC - District Of Columbia	STATE
C DE - Delaware	STATE
C FL - Florida	STATE
C GA - Georgia	STATE
C GU - Guam	STATE
C HI - Hawaii	STATE
C IA - Iowa	STATE
C ID - Idaho	STATE
C IL - Illinois	STATE
C IN - Indiana	STATE
C KS - Kansas	STATE
C KY - Kentucky	STATE
C LA - Louisiana	STATE
C MA - Massachusetts	STATE
C MB - Manitoba	STATE

Sheet1

C MD - Maryland	STATE
C ME - Maine	STATE
C MI - Michigan	STATE
C MN - Minnesota	STATE
C MO - Missouri	STATE
C MS - Mississippi	STATE
C MT - Montana	STATE
C NB - New Brunswick	STATE
C NC - North Carolina	STATE
C ND - North Dakota	STATE
C NE - Nebraska	STATE
C NF - New Foundland	STATE
C NH - New Hampshire	STATE
C NJ - New Jersey	STATE
C NM - New Mexico	STATE
C NS - Nova Scotia	STATE
C NV - Nevada	STATE
C NY - New York	STATE
C OH - Ohio	STATE
C OK - Oklahoma	STATE
C ON - Ontario	STATE
C OR - Oregon	STATE
C OT - Ottawa	STATE
C PA - Pennsylvania	STATE
C PE - Prince Edward Island	STATE
C PR - Puerto Rico	STATE
C QB - Quebec	STATE
C RI - Rhode Island	STATE
C SA - Saskatchewan	STATE
C SC - South Carolina	STATE
C SD - South Dakota	STATE
C TN - Tennessee	STATE
C TX - Texas	STATE
C UT - Utah	STATE
C VA - Virginia	STATE
C VI - Virgin Island	STATE
C VT - Vermont	STATE
C WA - Washington	STATE
C WI - Wisconsin	STATE
C WV - West Virginia	STATE
C WY - Wyoming	STATE
C broch	STATUS
C demo	STATUS
C net	STATUS
C orig	STATUS
C 06:00 = 6:00 am	TIME
C 06:30 = 6:30 am	TIME
C 07:00 = 7:00 am	TIME
C 07:30 = 7:30 am	TIME
C 08:00 = 8:00 am	TIME
C 08:30 = 8:30 am	TIME
C 09:00 = 9:00 am	TIME
C 09:30 = 9:30 am	TIME

Sheet1

C	10:00 = 10:00 am	TIME
C	10:30 = 10:30 am	TIME
C	11:00 = 11:00 am	TIME
C	11:30 = 11:30 am	TIME
C	12:00 = 12:00 pm	TIME
C	12:30 = 12:30 pm	TIME
C	13:00 = 1:00 pm	TIME
C	13:30 = 1:30 pm	TIME
C	14:00 = 2:00 pm	TIME
C	14:30 = 2:30 pm	TIME
C	15:00 = 3:00 pm	TIME
C	15:30 = 3:30 pm	TIME
C	16:00 = 4:00 pm	TIME
C	16:30 = 4:30 pm	TIME
C	17:00 = 5:00 pm	TIME
C	17:30 = 5:30 pm	TIME
C	18:00 = 6:00 pm	TIME
C	18:30 = 6:30 pm	TIME
C	19:00 = 7:00 pm	TIME
C	19:30 = 7:30 pm	TIME
C	20:00 = 8:00 pm	TIME
C	20:30 = 8:30 pm	TIME
C	21:00 = 9:00 pm	TIME
C	21:30 = 9:30 pm	TIME
C	22:00 = 10:00 pm	TIME
C	22:30 = 10:30 pm	TIME
C	23:00 = 11:00 pm	TIME
E	ADVERTISE -	ACCOUNT
E	CAR -	ACCOUNT
E	CLOTHING -	ACCOUNT
E	ELECTRIC -	ACCOUNT
E	ENTERTAIN - entertainment	ACCOUNT
E	FOOD -	ACCOUNT
E	GAS -	ACCOUNT
E	GIFTS -	ACCOUNT
E	HEALTH -	ACCOUNT
E	INVENTORY -	ACCOUNT
E	MAINTAIN - landscape, snow, lights,etc	ACCOUNT
E	MISC. -	ACCOUNT
E	PAYROLL -	ACCOUNT
E	PHONE -	ACCOUNT
E	POSTAGE -	ACCOUNT
E	RENT -	ACCOUNT
E	SERVICES - accountant, lawyer, etc.	ACCOUNT
E	SHIPPING -	ACCOUNT
E	SUPPLIES -	ACCOUNT
E	TAXES -	ACCOUNT
E	TRAVEL -	ACCOUNT
C	CUSTOMER	CODE
C	VENEZUELA	COUNTRY
C	ALBANIA	COUNTRY
C	ALGERIA	COUNTRY
C	ANDORRA	COUNTRY

Sheet1

C	BAHRAIN	COUNTRY
C	BULGARIA	COUNTRY
C	CAMEROON	COUNTRY
C	CHAD	COUNTRY
C	CUBA	COUNTRY
C	CYPRUS	COUNTRY
C	CZECHOSLOVAKIA	COUNTRY
C	DAHOMY	COUNTRY
C	ECUADOR	COUNTRY
C	EQUATORIAL GUINEA	COUNTRY
C	GABON	COUNTRY
C	GHANA	COUNTRY
C	GUYANA	COUNTRY
C	HAITI	COUNTRY
C	HONDURAS	COUNTRY
C	JAMAICA	COUNTRY
C	JORDAN	COUNTRY
C	LAOS	COUNTRY
C	LIBERIA	COUNTRY
C	LUXEMBOURG	COUNTRY
C	MALAYSIA	COUNTRY
C	MALDIVES	COUNTRY
C	MALTA	COUNTRY
C	NICARAGUA	COUNTRY
C	NIGER	COUNTRY
C	NIGERIA	COUNTRY
C	OMAN	COUNTRY
C	PANAMA	COUNTRY
C	SAN MARINO	COUNTRY
C	SENEGAL	COUNTRY
C	SIERRA LEONE	COUNTRY
C	SUDAN	COUNTRY
C	TOGO	COUNTRY
C	TONGO	COUNTRY
C	TRINIDAD	COUNTRY
C	TUNISIA	COUNTRY
C	UGANDA	COUNTRY
C	UPPER VOLTA	COUNTRY
C	VIETNAM	COUNTRY
C	ZAMBIA	COUNTRY